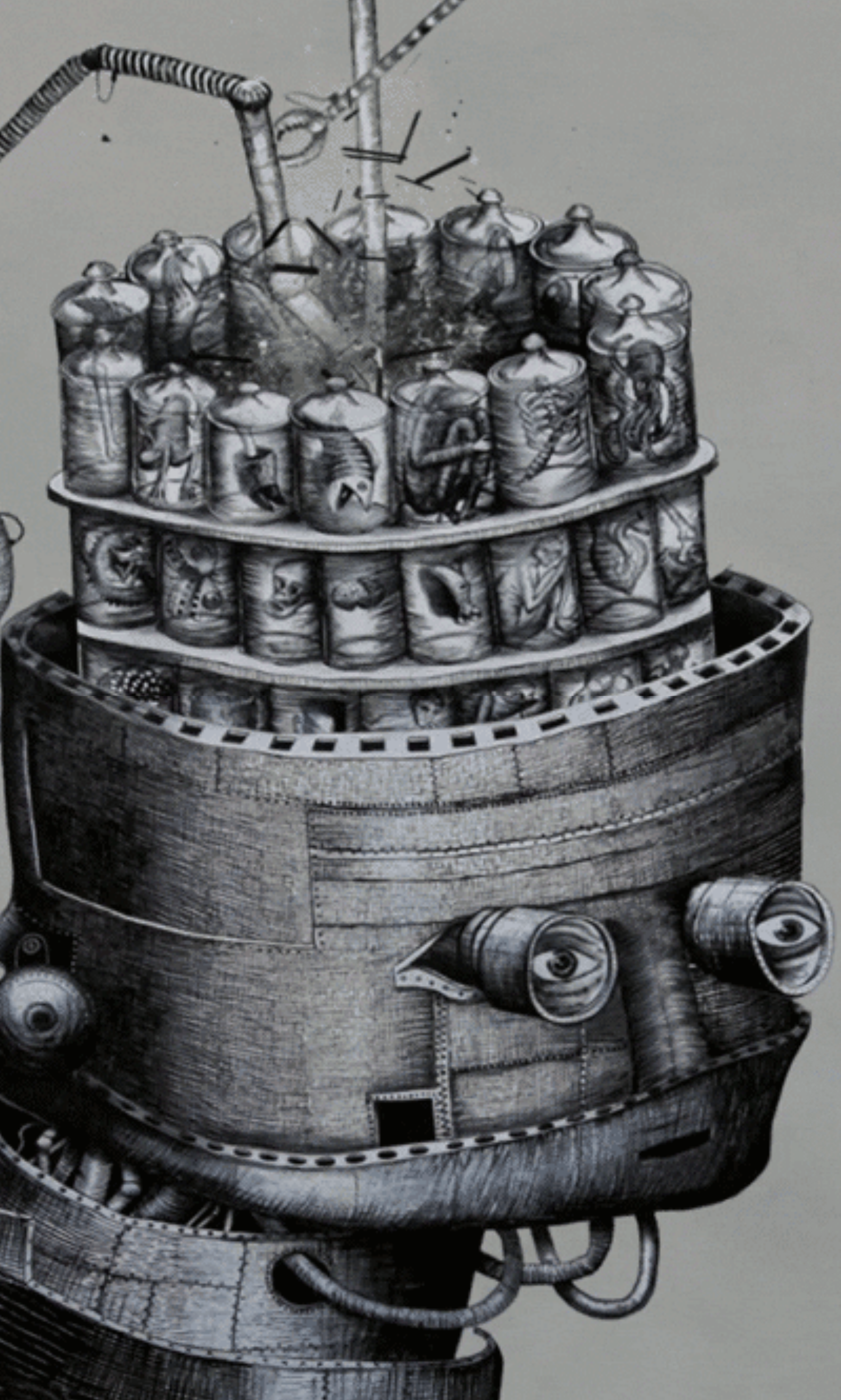


# The Risks & Rewards of Digital Municipalities

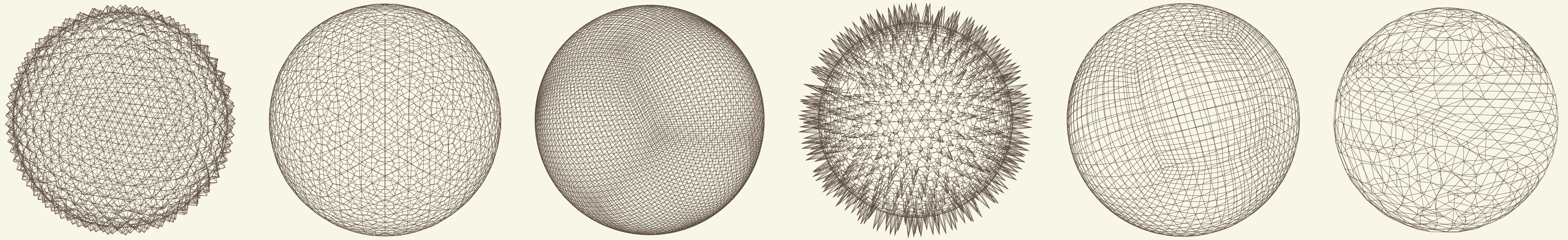
Scott Klososky





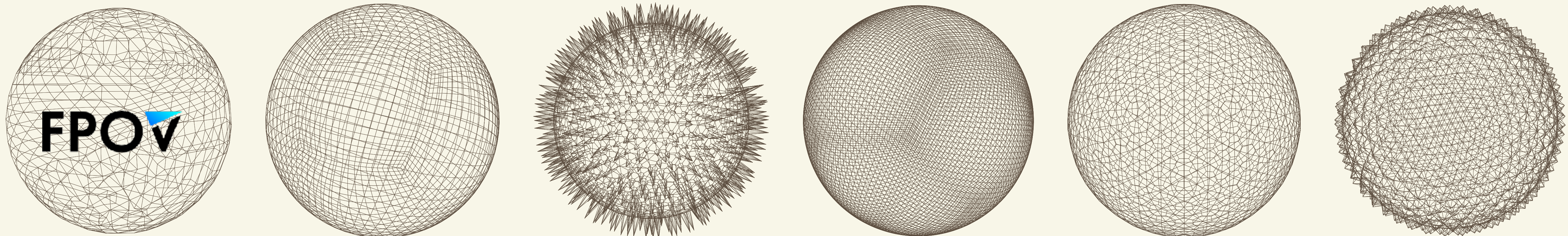
**“In an era of blossoming digital potential for city leaders, the most difficult leadership task is letting go of the status quo”**





# The Mesh: Smart Environments

Every city or town, regardless of size, is a mixture of technology enabled activities. Interacting with this environment are your employees and citizens.



# Defining the Continuum of "Smart" Environments

## Analog City

- ✓ Physical Infrastructure,
- xNo Broadband Connectivity, Communication, or Infrastructure
- xNo Digital Delivery to Citizens
- xNo Big Data
- xNo Automation

## Wired City

- ✓ Has Broadband Connectivity, Communication, and Infrastructure for Users
- xNo Big Data
- xNo Automation
- xNo Cross Department Integration
- xNo Centralized Data

## Digital City

- ✓ Constituents Collecting Data Independently
- ✓ Services Automating Independently
- xNo Cross Constituent Integration
- xNo Centralized Data
- xPoor Data Analytics

## Smart City

- ✓ Centralized Data across all Constituents
- ✓ Cross Constituent Integration
- ✓ Big Data and Data Analytics
- xCrowded Ecosystem of Mismatched Digital Tools
- xData Analytics Not Providing All Value Possible
- xLow Amount of Automation

## Amplified City

- ✓ Digital tools and strategies matched for the ecosystem
- ✓ Strong and holistic 3 yr, 5 yr, and 10 yr planning
- ✓ Big Data being used by Leaders to improve Quality of Life, Performance of the Building, and Sustainability
- ✓ Right Balance of Automation and People to Provide Excellent Operation
- ✓ Design and planning across the full range of economic, social, cultural, and environmental parameters

**What is Transforming?**

**HUMALOGY**

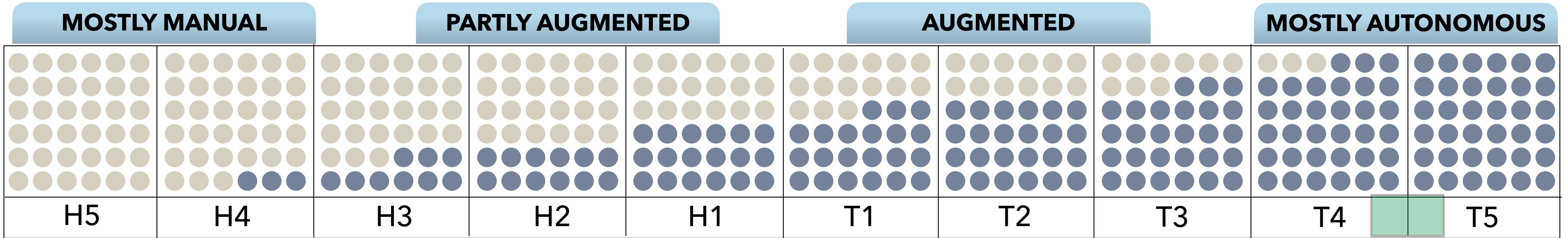
**FPOV** 



**HUMAN TECHNOLOGY**

# HUMALOGY<sup>®</sup> SCALE

**FPOV**



## AGRICULTURAL WEED CONTROL

Efficiency,  
Safety &  
ESG





# REWARDS

**TECHNOLOGY IS PROVIDING VALUABLE OPPORTUNITIES FOR ALL SIZES OF MUNICIPALITIES**

# OPPORTUNITIES IN YOUR REACH

- 📌 **Better investment of resources**
- 📌 **Using data for better decisions**
- 📌 **Automation benefits**
- 📌 **Improved operations**
- 📌 **Happier citizens**
- 📌 **Happier employees**





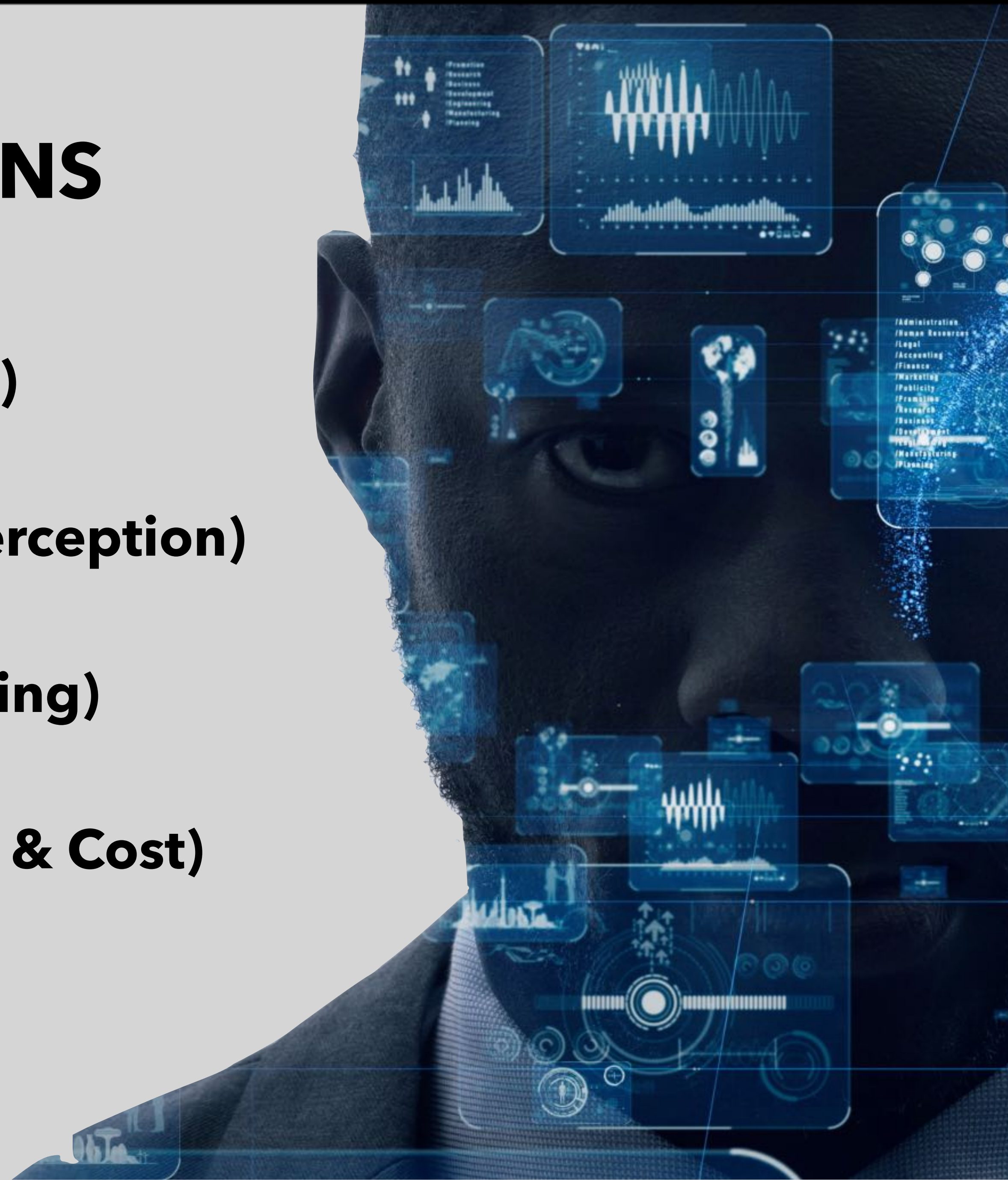


# DIGITAL RISKS

**TECHNOLOGY BRINGS RISKS THAT  
MUST BE MITIGATED PROACTIVELY**

# STRATEGIZING RISK SOLUTIONS

- **Cybersecurity (Financial & Disruption)**
- **Innovation risk (Financial & Citizen perception)**
- **Complexity risk (Training & Modernizing)**
- **Technology dependence (Resilience & Cost)**
- **Downtime/outages (Redundancy)**



# WHAT CAN YOUR MUNICIPALITY DO?

Focus on developing a higher level of *Digital Maturity* across departments

Work to improve access to people with digital skills and capabilities

Implement an ongoing *Digital Strategy Roadmapping* process

Adopt clear *Digital Philosophies* that guide decision making

# FPOV DIGITAL PHILOSOPHIES

**High Beam Vision Wins** - *Preemptive insights*

**IT Decentralization** - *Digital power to the people*

**Optimized Humalogy Score** - *Effective automation*

**Skilled Digital Modernization** - *Long term advantage*

- Buy before build, cloud first, build uniqueness

- Configure & Connect in house, avoid customization

**Data Activation Focus** - *Fact-based decision making*

**Digital Halo from Citizens** - *A noticeable difference*

**A Digital Wellness Culture** - *Employee care*

**Wise Digital Investing** - *Calculate the ROI*

**Proactive Risk Control** - *Cybersecurity & Innovation*



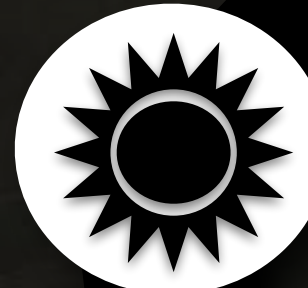
# WHAT EACH OF YOU CAN DO



**IMPROVE YOUR RIVER OF  
INFORMATION TO INCLUDE MORE TECH**



**EXPAND YOUR DIGITAL THINKING  
& BE MORE HIGH BEAM**



**BE EXPERIMENTAL WITH USING  
TECHNOLOGY IN YOUR LIFE**

**GROW YOUR ABILITIES TO INSPIRE  
DIGITAL TRANSFORMATION IN OTHERS**





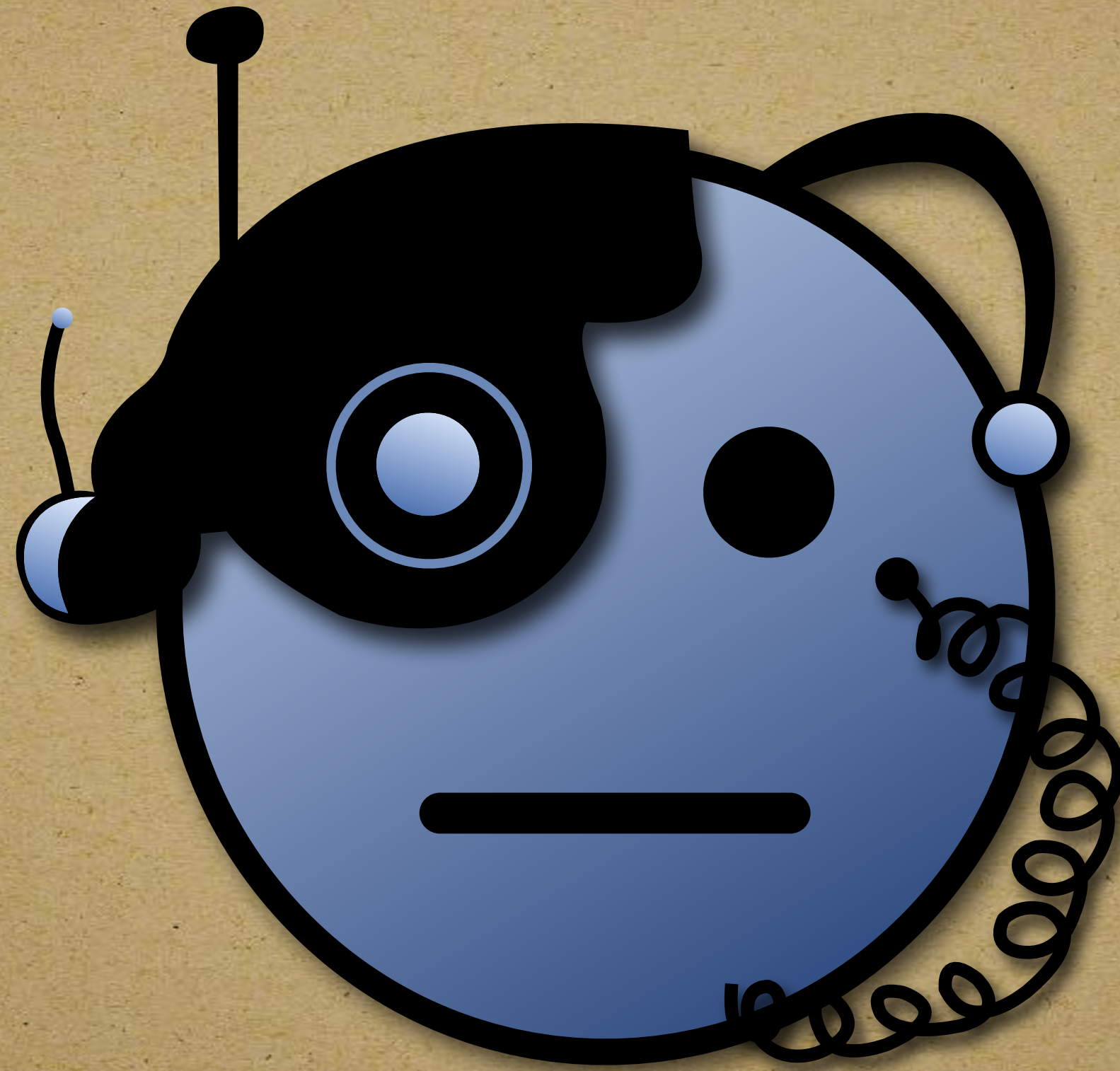
# **A DIGITAL LEGACY**

**BUILT A DIGITAL FOUNDATION**

**DEVELOPED A DIGITAL INVESTMENT MODEL**

**IMPROVED DIGITAL GOVERNANCE**

**A GREAT EXAMPLE FOR OTHERS**



RESISTANCE  
IS  
FUTILE

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